

# SHELBURNE FARMS

Annual Financial Report







"The role that our farm and trails have played during the pandemic is our mission at work: When people quietly and profoundly feel their ties to land and community, they are moved to care for them."



Dear Friend of the Farm,

Looking back at 2020, we all experienced a year of profound disruption, loss, and isolation, but we also experienced many moments of hope, compassion, and resilience. Seeking connection, people flocked to our trails to spend time with friends, family, and the earth itself—experiencing the flow of nature and the rhythms of agriculture. The role that our farm and trails have played during the pandemic is our mission at work: When people quietly and profoundly feel their ties to land and community, they are moved to care for them.

As Shelburne Farms moved through the pandemic, we saw the determination and creativity of our staff, the wisdom of our board, and the generosity and strength of you, our community, again and again. Thanks to your unwavering support, we are emerging from the past year and a half as an organization that is stronger, more resilient and better positioned to make a positive difference in our community and around the world. During the pandemic:

- We adapted our professional learning programs for educators for online delivery, increasing our capacity to reach a national and global audience.
- We strengthened access to healthy local foods as we continued to advocate for more equitable and healthy school meal programs through our farm to school partnerships, participated in the Farmers to Families Food Box Program and supported our local food shelves.
- We reshaped our Inn kitchen, Welcome Center, and Market Garden operations into a successful farm store curbside pickup program, offering farm products and prepared foods.
- We closed 2020's \$2.3M operating budget gap thanks to your charitable support, stronger than expected farm product sales and guest house rentals, cost management, and government Covid relief funds.

Within the pages of this report, you will find evidence of a strong nonprofit organization that remains steadfast in its commitment to the idea that through education, our society can—and must—find a path toward a sustainable future. Our transformative learning experiences are sowing the seeds for a more just and thriving world for everyone. Thank you for making it all possible.



*Nan*

Nan Jenks-Jay  
Board Chair

*Alec*

Alec Webb  
President

*Megan*

Megan Camp  
Executive Vice President  
& Program Director

# Shelburne Farms Financial Report Year Ending December 31, 2020

## Consolidated Statement of Financial Position\*

December 31, 2020, with comparative totals for 2019

ASSETS	2020	2019
Cash & cash equivalents	10,105,137	6,223,910
Board designated & restricted endowment	10,016,140	8,154,899
Other investments	499,548	924,016
Accounts receivable	391,476	301,201
Inventories	1,483,219	1,423,988
Prepaid expenses & other assets	47,810	27,937
Pledges & bequests receivable	3,205,672	6,056,891
Contributions receivable from charitable remainder trusts	440,250	390,510
Antiques & art	243,468	243,468
Land, buildings & equipment	25,482,455	23,194,933
<b>TOTAL ASSETS</b>	<b>51,915,175</b>	<b>46,941,753</b>

### LIABILITIES & NET ASSETS

#### LIABILITIES:

Accounts payable	433,591	326,019
Notes payable & Covid PPP loans	4,363,950	2,250,449
Deposits & accrued liabilities	1,406,477	1,037,490
<b>TOTAL LIABILITIES</b>	<b>6,204,018</b>	<b>3,613,958</b>

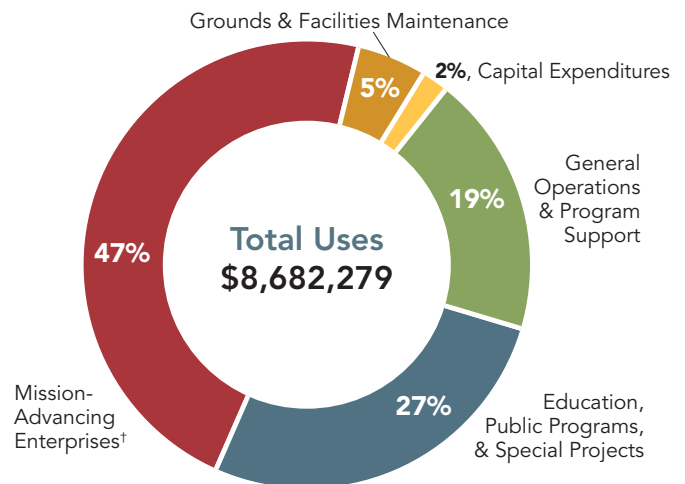
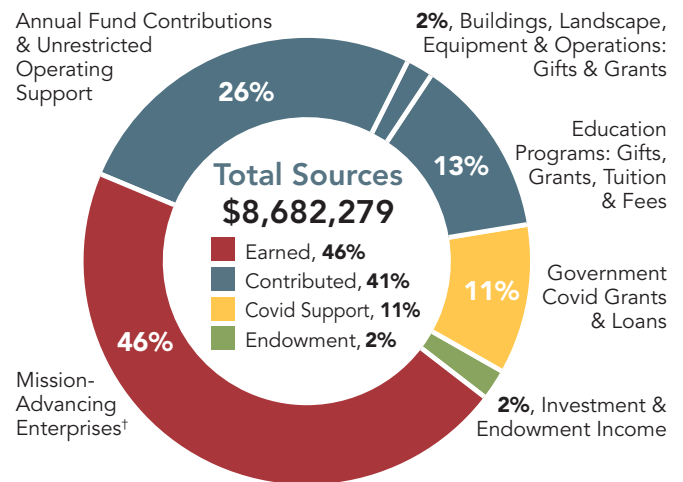
#### NET ASSETS:

Without donor restrictions: Undesig.	30,036,325	28,585,601
Without donor restrictions: Board desig.	6,002,201	5,381,238
With donor restrictions	9,672,631	9,360,956
<b>TOTAL FUND BALANCE</b>	<b>45,711,157</b>	<b>43,327,795</b>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>51,915,175</b>	<b>46,941,753</b>

\*A copy of Shelburne Farms' audited financial statement is available for inspection at Shelburne Farms, 1611 Harbor Road, Shelburne, Vermont 05482, 802-985-8686.

## Consolidated Annual Operating Revenue & Expenditures\*\*

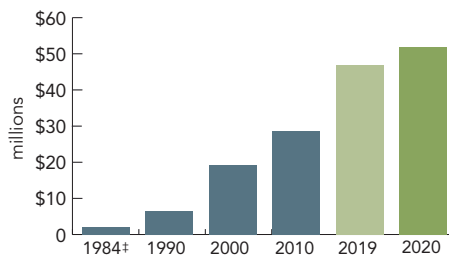
Year Ending December 31, 2020



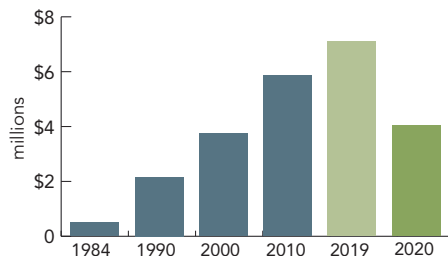
<sup>†</sup>Dairy, Garden, Cheese, Catalog, Farm Store, Inn

\*\*This is an internally prepared consolidation of all programs and operations at Shelburne Farms in 2020 for simplified presentation purposes only. Operating revenue and expenses include both the nonprofit entity—Shelburne Farms—and its wholly-owned subsidiary, which operates the Inn and other mission-advancing activities. Land stewardship, endowment, capital gifts and expenditures, and depreciation (\$938,351), are not included in operating sources and uses.

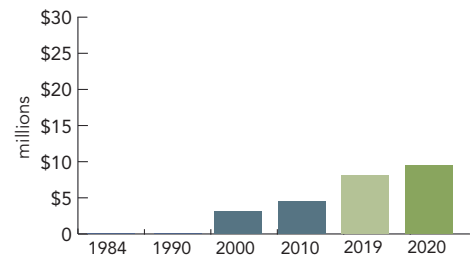
### Total Assets



### Earned Operating Revenue<sup>1</sup> (Fees/Tuition/Services/Products)

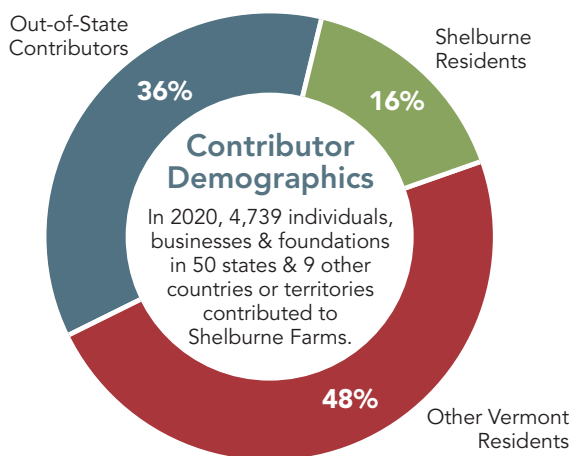
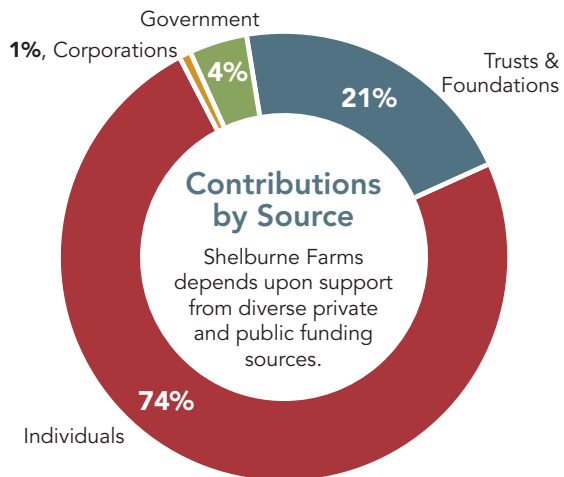
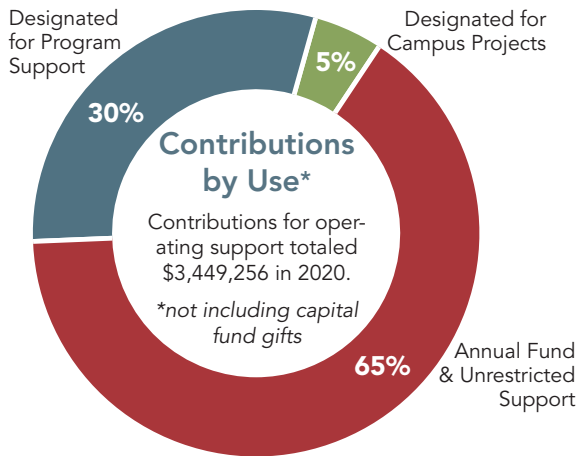


### Board Designated and Restricted Endowment Funds

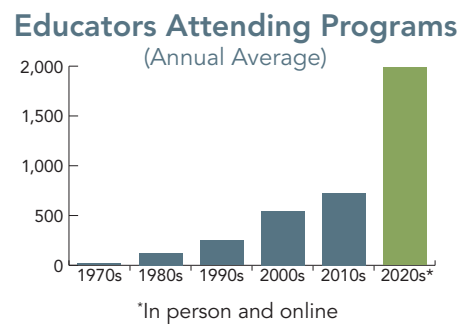
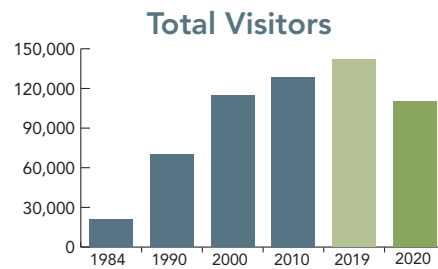
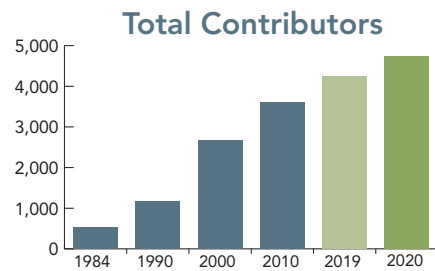
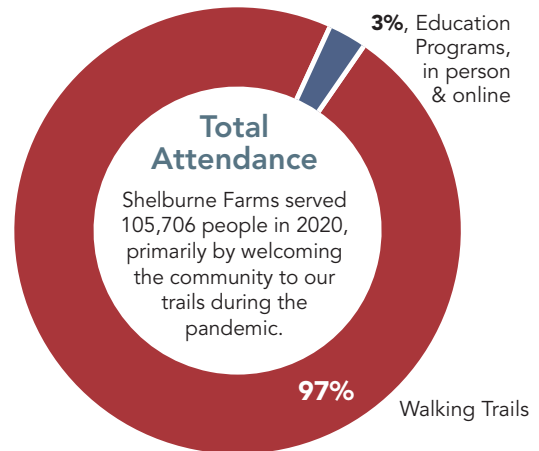


<sup>†</sup>In 1984, the property of Shelburne Farms was bequeathed to the nonprofit. <sup>1</sup>Does not include investment/endowment income.

## Annual Operating Support



## Program & Visitor Attendance



# Gratitude for Our Supporters

*Shelburne Farms' impact would not be possible without the generous support of many friends. If you are a new supporter, we hope you are at the beginning of a life-long relationship with the Farm. We are deeply grateful to every individual, family, foundation, business, government agency, and the Town of Shelburne for supporting Shelburne Farms. Please let us know if we have misspelled or omitted your name(s). Thank you!*

## The Shelburne Farms Legacy Circle

*The Shelburne Farms Legacy Circle recognizes and celebrates those who have included the Farm in their estate plans. It also honors the vision and generosity of Derick Webb who, through a generous bequest in 1984, contributed the property to the nonprofit educational organization that owns it today. If you have included Shelburne Farms in your estate plans, a trust, or other financial arrangement, we would love to hear from you and add you as a member of our Legacy Circle!*

Julia Alvarez & Bill Eichner Meredith & David Babbott*	Mary Jane & Stokes Gentry*	John Pane & Elizabeth Bassett+
Bob & Bonnie Baird Fred & Christine Bay Bob & Lee Bickford*	Nicholas Gotelli & Maryanne Kampmann	Anne Pardee Pat Parsons*
Selma Bloomberg*	Eileen & Paul Growald Dieter W. & Valerie P. Gump	Candis Perrault Angelo Pizzagalli Pat Reasoner+
Jane Boisvert & Dana Twitchell	Kitty Harris* Mr. & Mrs. Hebard+	Linda Retchin Anne & Robert Robertson
Theodore & Donald Boniface	Richard & Susan Hermann Gerald & Virginia Hornung+	Charles Ross, Jr. Sally Sample Dorian Sarris & Scott Inglis
Barbara Boyd*	Tom Hudspeth & Ginny Mullen	Robert & Allene Alfred Sayre
Robert & Joan Britt Judy Brook Tom Cabot	Theresa Hyland & Rick Stoner	Deborah Schapiro & Louis Polish
Jake Callery Joel Cauley*	Willard & Carolyn Jackson Sally Johnson	Kate Jennings Seemann* Catessa Simon
Maurilio & Cristina Cipparone	Steve & Paula Johnson Charlie & Adrea Kofman	Clyde & Elizabeth Smith* Nia Spongberg & Mollie McDermott
Mrs. David H. Clement*	Gale Lawrence+ Sheila Lawrence*	Lisa Steele Charlotte Stetson Carol Stevens
Bill Coon Kitty & Allan* Coppock	June Levinsohn Pat Howard & Don Logan	Mary E. Stewart* Ike & Katrina Stokes*
Lois D'Arcangelo Thomas Daniels Staige & Sarah Davis	Rick & Darci Lunt Gordon MacFarland Karen & Carl Maklad	David* & Landon Storrs Hilary Sunderland Julie Taylor
Andy & Birgit Deeds Rolf Diamant & Nora Mitchell	Ken & Susie Mandelbaum Patricia Mardeusz	Sarah Tischler Sarita Van Vleck Lola Van Wagenen & George Burrill
Sue Dixon & Dave Jonah Jennifer DuBois	David & Lucy Marvin Barbara Mautz Lois McClure	Jean T. Walsh* Mary Jane Washburn Alec Webb & Megan Camp
Chloe & Adam Durant Richard & Madeleine Erdman	Bruce Miller Tracey & Stephen Morehouse	Lila Webb & Jeff Beerworth W. Seward Webb IV & Karen Webb
Richard Eyre Bonnie Ferro Elizabeth Ferry	Emily & Paul Morrow+ Casey Murrow & Meredith Wade	Derick Webb* J. Watson Webb, Jr.* Killian O. Webb*
Patricia Fontaine Larry & Anne Forcier Frances Foster	Marilyn Webb Neagley Gail & Bob Neale Charlotte Newton	Daniel J.* & Carol Shiner Wilson
Naomi Fukagawa & Richard Galbraith	Lisa Newton	
Frederica Gamble Marc & Rebecca Gamble		

+ Charitable gift annuity managed by the Vermont Community Foundation \*deceased

## Stewards of the Farm

*Giving \$1,000 or more, Stewards are among our most dedicated friends and supporters. We are deeply grateful for their generous annual commitment and for every supporter at all levels of giving.*

Anonymous (53) John & Mary Abele J. Dinsmore Adams, Jr. Missy & Charles Adams Craig & Charlotte Addison Mr. & Mrs. Russell & Susan Agne Susan Alden Julia Alvarez & Bill Eichner Brenda Alvarez Jim & Cheryl Andrew Don & Cheryl Appe Steven Arms & Lisa Cassell-Arms Mr. & Mrs. Chris & Eleanor Armstrong Katherine Arthaud Josh & Sage Bagnato Bob & Bonnie Baird Marcus & Ellen Baker Mr. Vernon Baker & Rev. Katherine Fagerburg Kate & Scott Baldwin Thomas Ballantyne James Barbour Lucia Barnes Fred & Christine Bay Joe Beaird & Lucy McClellan Jonathan & Erika Bearman Valerie & Richard Beck Jeff & Mia Beer Jeanine & Jared Belsky William & Barbara Benedict Bruce & Veronica Bennett Dick & Donna Benson Stanley & Marion Bergman John & Larson Berkey Virginia Besthoff Donald Bidwell Kristina Bielenberg Tom & Linda Birks Eugenia Bishop Judith & John Blackmer Jane Boisvert & Dana Twitchell Robert Botjer Michael & Camilla Bowater Gary Boynton & Kathy Davis Gayl Braisted Pat & Dick Branda Joseph & Colleen Brandon Thomas Brawley Bob & Joan Britt Corey & Victoria Bronner William Brooks Camm & Stacy Broughton Alice Brown & Andy McClellan Arch & Laura Brown Annie Brown Hope Brown Lucy Brown Bill & Karen Bruett Jessica & John Brumsted David Brush Rev. & Mrs. C. Frederick Buechner Charles Burnham & Ellen Clay Tom Cabot & Irene Poole Steve & Elizabeth Cafilich Jen & Michael Cairns Jake Callery Alec Webb & Megan Camp Laura Carlsmith & Rob Bast	Sue & Nick Carter Ted & Anne Castle Dan & Robin Catlin David S. & Brianne E. Chase Mark & Mariana Chason Owen & Carol Clay Constance Clement Michael Colburn & Mary Esther Treat Mr. H.P. Colhoun Susanna Colloredo-Mansfeld Russell & Vicky Colvin Chuck Conway & Carla Kevorkian Averill & Kate Cook Jeff & Brooke Cook Charles & Lindsay Coolidge Robert Cooper Kitty Coppock Mary Crane & Paul Wiecezorek Donald & Sandra Crocker Jamie Crombie Jeff Crowe Christie Crowe Marlowe & Harrison Crown Lynda Cumming Tim Curt & Dona Bissonnette Virginia & James Dabney Laura & Barry Dagan Robert D'Agostino & Sharon Curran Mark Dalzell & James Dao Lois D'Arcangelo Elizabeth Darden Michael & Mary Darling Wesley Daum & Beth Thorpe Chris & Susanne Davis Marna & Charles Davis Staige & Sarah Davis Duncan Davis Peggy & John Day Chris & Becky Dayton Birgit Deeds Joe & Sue DeGeorge Lisa DeNatale & Steve Boutcher David & Kathleen Dennis Stephen & Kathryn DePasquale Liz & Chuck DesLauriers Kristen DeStigter Harvey Deutch & David Kastner Jim & Kristin DeVoe-Talluto Rommel Dickinson Peter Dietrich Christy Donovan J.P. & Kara Dowd Peter & Bari Dreissigacker Nathan & Lynne Drucker Joan Duane Jack DuBrul Christine Dunbar & James Doyle Chloe & Adam Durant Chris & Ann Dutton John & Heather Dwight William Edwards & Julie Eldridge Edwards Amanda & Jonathan Eilian Dan Ely Robert Ertel & Ron Awde Deb & Rick Estabrook
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 Carrie Farmer  
 Gary & Jane Farrell  
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 John & Joycelyn Fawaz  
 Jed Fawaz  
 Robert & Linn Feidelson  
 Samuel M. Feldman  
 Paul & Angela Ferro  
 Elizabeth Ferry  
 Hal & June Findlay  
 Michael & Emily Findlay  
 John Fitzgerald &  
 Jennine Williamson  
 Geraldine FitzGerald  
 Mary Lou Fitzgerald  
 Kim & Mitch Fleischer  
 Teena & Ric Flood  
 Patricia Fontaine  
 Larry & Anne Forcier  
 Candace Forsyth  
 Frances Foster  
 Jim & Liz Foster  
 Willett Foster  
 Isabel Fox  
 Mika & David Frechette  
 Ben Freeman  
 Drs. Megan & Seth Frenzen  
 Naomi Fukagawa &  
 Richard Galbraith  
 Kasara & Jeremiah Gage  
 Peter & Jeanne Gallerani  
 Marc & Rebecca Gamble  
 Frederica Gamble  
 Newton Garland  
 David & Lee Anne Garner  
 Lori Gauger  
 Thomas & Melissa Gauntlett  
 Charles & Patricia Geary  
 Emil Geering  
 John Gehl  
 Rob & Joy Gess  
 Reg & Joan Gignoux  
 Peter Gilmore &  
 Cynthia Kingsford  
 Arthur Goldstone  
 Christine Gordon  
 Rob & Hunter Goss  
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 William & Debra Gottesman  
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 Rosalyn & Tom Graham  
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 Reid & Jane Grayson  
 Margaret Green  
 Hugh & Shana Griffiths  
 Natasha & Charles Grigg  
 Pamela Grossman  
 Eileen & Paul Growald  
 Chris Guido  
 Caroline Haines  
 Linda Hamilton  
 Linda Hanaway  
 George & Annie Harris  
 Jason Harvey  
 Moe Harvey  
 Whitney & Elizabeth Hatch  
 Lisa Hatch  
 Eric & Kelly Hayes  
 Patrick & Heather Henry  
 Rick & Susan Hermann  
 Dealey & David Herndon  
 Susan Heyman & Michael White  
 Alan Hilliker  
 Jan Hokenson & Sandra Norton  
 David & Julie Hollenbeck  
 Gail Holmes  
 Lewis Holmes  
 Mary Holmes  
 Allison & Don Hooper  
 Susan Hopkins  
 Jini & Jed Hornung  
 Oda Hubbard  
 Lois Hunt  
 Joy & Emily Hurd  
 Gale Hurd  
 Jim & Susan Hyde

Theresa Hyland & Rick Stoner  
 Bryan Jackson & Nancy Jenkins  
 Penrose & Schuyler Jackson  
 Willard & Carolyn Jackson  
 Jeffrey Jackson  
 Cheryl Jenkins  
 Amy & Robert Job  
 Steve & Paula Johnson  
 Sally Johnson  
 Holly Johnson Carr & Tom Carr  
 Dick & Pam Joho  
 Jean & Terry Jones  
 Barrie Jordan  
 Hank & Josie Kaestner  
 Peggy Kane  
 Ron Keen & Linda Blair  
 Gina Kennedy &  
 Robert Shannon  
 Don & Martha Kent  
 Charlie & Marie Kireker  
 Lila & David Kirkland  
 Suzanne Kissell  
 Peter & Joyce Klinkenberg  
 Spencer Knapp & Barbara Cory  
 Michael Knight  
 Charlie & Adrea Kofman  
 Ned Kopald &  
 Regina Taylor-Kopald  
 Susan Kreuzer  
 Helmut & Christine Krimbacher  
 David & Carlie Krock  
 John H. Kueffner &  
 Carolyn Goodwin Kueffner  
 Christopher Kuenne  
 Leanne Lachman  
 John & Jennifer Lamppa  
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 Andrea Landsberg &  
 Richard Marshak  
 Electra & Peter Lang  
 Rick & Martha Lapham  
 Richard Lednický &  
 Andrea Van Hoven  
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 James & JoAnne Limanek  
 Crea & Phil Lintilhac  
 Bruce Lisman & Kyla Sternlieb  
 Daniel Lloyd-Miller  
 Donald Logan &  
 Patricia Howard  
 Christopher London &  
 David Hutchinson  
 Douglas & Kathy London  
 Roger & Loretta London  
 Tom & Elizabeth Long  
 Janine Loprete  
 Sue & John Louchheim  
 Ingela Lucey  
 Rick & Darci Lunt  
 Gerald & Dianne Lynch  
 Christine & James MacDonald  
 Gordon MacFarland  
 Joan Madison  
 Deborah & Robert Maggs  
 Stephen & Emily Magowan  
 Ken & Susie Mandelbaum  
 Jillian Marcus  
 George Martin &  
 Paige Farrington  
 David & Lucy Marvin  
 Anne Massey & Anne Stright  
 Catherine & Jeremy Matosky  
 Scott & Terri McCreary  
 Leslie & Laura McCurdy  
 Jeff McKay  
 Katherine McLeod  
 Edward McMahon &  
 Frances Carr  
 Dave & Jackie McMakin  
 Kevin & Marina Meehan  
 Shani Mekler &  
 Drew Gelfenbein  
 Noel & Jessica Meller

Mary Mergens-Loughran &  
 John Loughran  
 Miriam Meyer  
 Stuart & Laura Meyer  
 Gus & Magda Mininberg  
 Stephanie Miraglia  
 Rolf Diamant & Nora Mitchell  
 Tocher & Brenda Mitchell  
 Michael & Judith Mitiguy  
 Bert & Sharon Moffatt  
 James & Kathy Mooney  
 Bill & Dee Moore  
 Amalia Morehead  
 Bonnie & John Morgan  
 Nick Morse  
 Melinda Moulton  
 Jan Mount  
 Philip Mozeika &  
 Nancy Zahniser  
 Chunka Mui & Beth L. Jenkins  
 Edward & Christina Murphy  
 Casey Murrow & Meredith Wade  
 Robert Nappi  
 Nicholas Nash  
 Lou & Katie Natale  
 Marilyn & Mark Neagley  
 Doug Nedde & Heidi Tappan  
 Radetta Nemcosky  
 Lawrence Neubauer  
 Charlotte Newton  
 Amy & Bouke Noordzij  
 Jed & Erika Norris  
 Stefan & Courtney Nowicki  
 Anne & Eric Ode  
 Patricia O'Donnell &  
 Jim Donovan  
 Joseph & Carol Olivieri  
 Colleen O'Neill  
 Patty Osborne  
 Mary & David Otto  
 Ann Owen  
 John Pane & Elizabeth Bassett  
 Alice Pannill  
 Anne Pardee &  
 Steve Beckendorf  
 Ross & Kym Parke  
 John & Linda Patterson  
 Drs. Dean & Donna Payne  
 Tracey & Dennis Pearson  
 Ray Pecor  
 Joseph Perrotto & Sarah Bunker  
 Teresa Perry  
 Andrew Peters & Lester Gribetz  
 Greg & Diane Peters  
 Heather Pierce &  
 Mark Schofield  
 Tom Pierce & Lu Ann Dillon  
 Eliza Pillard & Kenneth Spencer  
 Angelo Pizzagalli & Lynn Miles  
 Jim & Judy Pizzagalli  
 Bob & June Plant  
 Kristen Plotetz & Eric Dolinski  
 Susan & Peter Plumb  
 Susan Pollart & Joe Chambers  
 Ernie Pomerleau  
 Patricia Pomerleau  
 Susan Porter  
 David Potter &  
 Lisetta Wiese-Hansen  
 Katharine Powell  
 Alison & Brian Precourt  
 Roger & Heather Preis  
 Lynn & Nancy Pruitt  
 Philip & Roberta Puschel  
 William Racolin &  
 Alison Williams  
 Michael & Lynda Rappa  
 Lauren Rathmell  
 Judith Raven & Lee Suskin  
 Brooke Redmond  
 Suzanne Reider  
 David & Cindy Remley  
 Betsy Rich  
 Tony & Wynne Ridgway  
 Christina Riepe  
 Courtney & Craig Rittenberg  
 Lisa & John Roberts

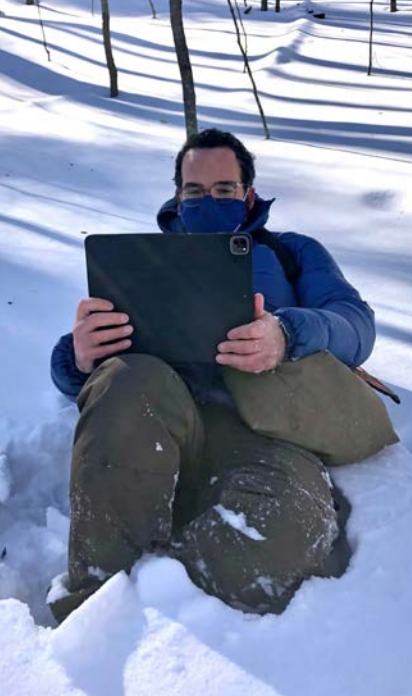
# You Came Through in a Challenge

The Emergency Resiliency Fund was established in 2020 to support Shelburne Farms through one of the greatest financial challenges it has ever faced. We are so grateful to the 1,900 donors who made gifts to this Fund and helped the Farm meet the generous Robert W. Wilson Challenge!

Anne & Robert Robertson  
 Jack Robinson  
 Sarah Finnie Robinson  
 David & Barbara Roby  
 Clayton Rockefeller &  
 Manya Rubinstein  
 Andrea B. Rogers  
 Marcia & Joseph Rosen  
 Margaret Rosenberg  
 Ann & Sandy Rosenbluth  
 Charles Ross  
 Lili Ruane & Win Smith  
 Ray & Martha Sadler  
 Sally Sample  
 Susan Sanford  
 Allene & Robert Sayre  
 Deborah Schapiro &  
 Louis Polish  
 Robert & Lisa Schatz  
 Alan Schillhammer  
 Ian & Camille Schmidek  
 Ute Schmidt &  
 James McClintock  
 Joan & Jeff Schumann  
 Michael & Cynthia Seligmann  
 Elise Seraus  
 Bill Shearer  
 Cathy & Mike Sheffield  
 David Sheldon  
 Del Sheldon  
 Ron & Eva-Maria Sher  
 Kathy Siegel  
 Susan Sim  
 Gay & Oliver Slesar  
 James Sligar &  
 Diana Sattelberger  
 Chris Small & Ann Ryan  
 Jeff & Jodi Smith  
 Lois Smith & David Porter  
 Stephen & Linda Smith  
 Rebecca & Jostein Solheim  
 Gary Solow & Sharon Henry  
 Sarah Soule  
 Susan Spillane  
 Happy Spongberg  
 Sarah Sprayregen &  
 Richard Witte  
 Brian & Sandy Stearns  
 Corinne Steel  
 Lisa Steele  
 Debby Stein Sharpe &  
 Jim Sharpe  
 Robert Stern  
 Jane & Bill Stetson  
 Charlotte Stetson  
 Sue Stevens  
 Jean & Bayne Stevenson  
 Vance Stevenson &  
 Katrina Masback  
 Robert & Christine Stiller  
 Fran Stoddard &  
 Harry Grabenstein  
 Charles Stone  
 Kit & Roger Stone  
 Michael & Karen Stone  
 Landon Storrs

Randall Stratton &  
 Francesca Cinelli  
 Tage & Patty Strom  
 Hilary Sunderland  
 Peter Swift & Diana McCargo  
 Douglas Talhelm &  
 Ashley Eaton  
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 Anna & Frankie Taylor  
 Marisha Taylor  
 David Taylor  
 Julie Taylor  
 Karen Tenney & Thomas Loring  
 Cindy Tether  
 Natasha & Paris Theofanidis  
 Linda Thompson  
 Tom & Michelle Tiller  
 Charlie & Mima Tipper  
 Sarah Tischler  
 Christopher Tomkins-Tinch &  
 Erica Lash  
 Robin & Bob Turnau  
 Tina Ujlaki & Richard Marmet  
 Chris & Lisa Van Allsburg  
 Lola Van Wagenen &  
 George Burrill  
 Jared & Kristen Vincent  
 Marc Vincent &  
 Alexander Nalbach  
 Paddy Wade  
 Dale & John Wadhams  
 Karen Waldron & Shawn Ricci  
 Lynn Walker & Mark Saunders  
 Michael & Molly Walsh  
 Lynda Waltien  
 Kimberly Warren &  
 John Cammack  
 Mary-Jo Warren  
 Mary Jane Washburn  
 Heidi Webb & Ave Cook  
 Marshall & Kathryn Webb  
 William & Sarah Webb  
 Hartley & Benson Webster  
 Bill & Andrea Wells  
 Ann Wessel  
 Jane Westervelt  
 Woody & Elise Widlund  
 Antoine & Michelle Williams  
 Dean Williamson &  
 David Pellegrino  
 Carol Wilson  
 Jonathan Withers & Molly Bogan  
 Peter Withey  
 Richard & Jean Witmer  
 Lynn Wolfe & Mary Walsh  
 Mike & Martha Wool  
 Paul & Conna Woolsey  
 Jim & Lorelee Wright  
 William & Joanna Wright  
 Maura & Justin Wygmans  
 Barbara York & David Adair  
 Dan & Lori York  
 Leslie Young  
 Mary Yunis  
 Diane Zeller  
 Timm & Cate Zolkos





Our education team was creative, committed, and resilient in developing new ways to reach our audiences, positioning us for greater impact moving forward. As we shifted our professional learning programs online, they became more accessible to national and global educators, reaching 1,985 participants in 2020. By innovatively balancing screen time with outdoor activity, online discussions with personal reflections, we are creating compelling virtual programming that is building a global community of educators dedicated to education for sustainability.

## Loyalty Circle

*The Shelburne Farms Loyalty Circle honors and celebrates current friends of the Farm who have contributed gifts of any amount annually for twenty years or more. We are equally grateful for all of our donors and every annual member who provides the foundation of community support and goodwill that sustains Shelburne Farms.*

### 40+ Years

Jake Callery  
Lyndon Carew & Alida Lund  
Birgit Deeds  
William Deming  
Lane Dunn  
Ted & Jan Fink  
Eileen & Paul Growald  
Thomas Hudspeth & Virginia Mullen  
Willard & Carolyn Jackson  
Hunter Lewis & Elizabeth Sidamon-Eristoff  
William Parkhill & Carol Hinson  
IBM Corporation

### 35-39 Years

Anonymous (1)  
Carol Adams  
Mr & Mrs Russell & Susan Agne  
Gianetta Bertin  
Laurel Broughton  
Jeanne Detenbeck  
Jonathan & Louise Fairbank  
Larry & Anne Forcier  
Jerry & Anne Francis  
David & Ann Heider  
Betty Ann Lockhart  
Jack Long & Delight Wing  
James Lyons  
Ken & Susie Mandelbaum  
Joan Martin  
Barbara Mautz  
Tony & Shirley Mongillo  
Lois Nassau  
John Pane & Elizabeth Bassett  
Richard Sirola  
Kathleen Speedy  
Lynn Valenti

Jean White  
William & Joanna Wright

### 30-34 Years

Anonymous (6)  
Peg Adams  
Ken & Gail Albert  
Susan Alden  
Ken Austin  
David & Doris Bard  
Ruth Ann & Bruce Beers  
Alice Beisiegel & Michael Gurdon  
Barbara Belknap  
Rick & Candy Bessette  
Eugenia Bishop  
Jane Boisvert & Dana Twitchell  
Mei Mei & Bruce Brown  
Arch & Laura Brown  
Lissy Bryan  
Rev. & Mrs. C. Frederick Buechner  
Grant & Nancy Bush  
Charles Cammack  
Patricia Camp  
Deborah Carland  
Dan & Robin Catlin  
Dean Cerutti & Angela Festa  
David S. & Brienne E. Chase  
Ed & Nancy Colodny  
Howard & Anne Connolly  
Nick & Cindy Cowles  
Evan Cowles & Brie Quinby  
James Davis  
Chris & Ann Dutton  
Shohreh & William Eckhardt  
John Eldridge  
John Eldridge  
Frances Foster  
Joseph & Cathy Frank  
Victoria Fraser

Marian Fritz  
Nancy Fugazzi  
Frederica Gamble  
Mary Gaskill Shipley & Ralph Shipley  
Denise Gaudreau & James Goodwin  
Dale Good  
Jed & Sunyana Graef  
Sally Hackett  
David & Patty Hallam  
Bob & Karin Hardy  
Marcia & Richard Hawkins  
Brigitte Helzer  
Edie Hoskins  
Peter Hurd  
Sally Johnson  
Peter & Joyce Klinkenberg  
Robert & Carol Koch  
Katherine Lampton  
Nancy Laun  
Barbara & John Lewis  
Crea & Phil Lintilhac  
Jean Lovell  
Jane McCaffrey  
Lynda McIntyre  
Emilie Mead Pryor & Joseph Pryor  
Ruth Mickey  
Wolfgang & Barbara Mieder  
Gus & Magda Mininberg  
Amalia Morehead  
Patrick Moriarty  
Emily & Paul Morrow  
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Jan Mount  
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Edward & Christina Murphy  
Joyce Oakley  
Russell & Maxine Offenbach  
Kay Ottinger  
Nancy Oxfeld  
Rose Pels  
Greg & Diane Peters  
Syd & Cheryl Pierce  
Tom Pierce & Lu Ann Dillon  
Remo & Donna Pizzagalli  
Pat Pizzagalli  
Susan Porter  
John & Catherine Randall  
David & Barbara Roby  
Andrea B. Rogers  
Don & Hope Schultz

## Loyal Contributors\*

12	40+ Years
24	35-39 Years
115	30-34 Years
195	25-29 Years
323	20-24 Years
465	15-19 Years
819	10-14 Years
1,396	5-9 Years

\*A snapshot of current contributors

Jocelyn Secker-Walker  
David Sheldon  
Beverly Slocum  
Barbara Sofferman  
Greg & Kerry Steck  
Lisa Steele  
Paul Steinman  
John & Peggy Stoll  
Barry & Carol Stone  
Jan Mount  
Lorraine Theil  
David & Frances Thomas  
John & Ellen Thompson  
David Todd  
Barbara Van Raalte  
Lola Van Wagenen & George Burrill  
John & Donna Walcott  
Mary-Jo Warren  
Alec Webb & Megan Camp  
Anne Webb  
Kevin & Dian Wheeler  
Hilda White  
Johanna White  
John Wilmerding  
Carol Wilson  
Tyrone Yee  
Lintilhac Foundation

### 25-29 Years

Anonymous (6)  
Jennifer & David Adsit  
Cynthia Ainsworth & Robert Nyden  
Mary Alexandrides  
Judith Allard  
Lois & Hiram Allen  
Jon & Kristen Anderson  
Samuel & Sheran Andrews  
Mina Angelos  
Betty Atwood  
Nancy & Spencer Baker  
Lorraine & Stephen Berkett  
Sara & Tony Blake  
Marianne Blanchard  
Carol Blattspieler & Rick Doe  
Eleanor Bliss  
Gerri & Sam Bloomberg  
Hans Boerner  
Paul Boisvert & Ellen McShane  
Terry Boyle & Robin Worn  
Gayl Braisted  
Maureen Breen  
Bob & Joan Britt  
Hope Brown





The year of 2020 required most organizations to adapt and remodel their operations. Shelburne Farms was no exception. A large but logical move for us was to more tightly integrate our Market Garden, Inn kitchen, and Farm Store to offer healthy local food directly to our community. Two-thirds of the produce grown in our seven-acre organic Market Garden was sold through our Farm Store in 2020, either directly, or in meals prepared by the Inn kitchen. Showcasing and sharing all the land's bounty at our Farm Store will be an enduring legacy of this year.

Bill & Karen Bruett  
 Lenore & Ralph Budd  
 Leonard Bull  
 Julie Cadwallader-Staub  
 Christine & Douglas Campbell  
 Wendell Carr  
 Robert Chiabrandy  
 Judith Christensen  
 Constance Clement  
 Roberta Coffin  
 Robin & Robert Coleburn  
 Nancy Coleman  
 Malcolm & Susan Collins  
 Russell & Vicky Colvin  
 Mags & Steve Conant  
 Hugh Cooper  
 Rod & Glenna Copeland  
 Edwin Cosman  
 Tom Cottingham  
 Anne Cramer  
 Jody Crosby  
 Michael & Mary Darling  
 Chris & Susanne Davis  
 Staige & Sarah Davis  
 Linda Devlin  
 Remmel Dickinson  
 Robert Dilts  
 Kelly & Lorraine Donley  
 Ruth & John Drake  
 Patrick & Susan Dunn  
 Mark & Sandra Dupuis  
 John & Heather Dwight  
 William Eichhorn &  
 Lisa Bernardin  
 Sylvia Ewerts  
 Kim & Mitch Fleischer  
 Art & Ann Forsythe  
 Shirley Fuller  
 Walter Gates  
 Albert & Marjory Gherardi  
 Reg & Joan Gignoux  
 Robert & Francine Goldfarb  
 Bill Good & Janet Laubenstein  
 Valerie Graham  
 Rosalyn & Tom Graham  
 Reid & Jane Grayson  
 Michael Green &  
 Sarah Muyskens  
 William & Christine Griffin  
 Georgene & Paul Grover  
 Linda Hamilton  
 John & Dorrice Hammer  
 Bill & Nancy Hand

Sue & Nick Hardin  
 Moe Harvey  
 Serena Hatch  
 Peter Hathaway & Louise Mack  
 Christian Havemeyer  
 James & MaryEllen Hebert  
 Lynne & James Hefferon  
 Barbara Heilman  
 Donald & Marilyn Hollis  
 Penrose & Schuyler Jackson  
 Jeffrey Jackson  
 Janine & Paul Jacobs  
 John & Emily Johl  
 Glenn & Barbara Johnson  
 Jean & Terry Jones  
 Marvin Klikunas & Karen Cleary  
 Marianne Knight  
 Anne Knowlton  
 Charlie & Adrea Kofman  
 Ned Kopald &  
 Regina Taylor-Kopald  
 Julian Kulski & Lisa Boyle  
 Nancy Lang  
 Mr. & Mrs. David Lee  
 David Leland  
 Thomas & Susan Little  
 Ingela Lucey  
 Lynda Lundstrom  
 Gerald & Dianne Lynch  
 Harriet & Garrit Mace  
 Gordon MacFarland  
 Joan Madison  
 Linnea & Ron Majewicz  
 Judi Manchester  
 David & Lucy Marvin  
 Ted & Mary Mascott  
 Shani Mekler & Drew Gelfenbein  
 John & Barbara Mercure  
 Stuart & Laura Meyer  
 Robert & Donna Millay  
 Gael & Ty Minton  
 Robert Mitchell  
 Robert & Stephanie Morse  
 Donald Morton  
 Sharon Mount & Barry Finette  
 Jack & Florence Murray  
 Casey Murrow &  
 Meredith Wade  
 Robert Nappi  
 Alexis Nason  
 Charlotte Newton  
 Richard Nicholas  
 Karen Obert

Bruce & Jan Ogilvie  
 Kuno & Pat Olson  
 David & Holly Pasackow  
 John & Amy Peckham  
 Dorothea & Paul Penar  
 Florence Persons  
 Rick & Jan Peterson  
 Sallie & Stephen Pintauro  
 Jim & Judy Pizzagalli  
 Lisa Pizzagalli &  
 Daniel Johnson  
 Ernie Pomerleau  
 Heather & Chuck Post  
 Bernadine Prince  
 James Raths  
 Judith Raven & Lee Suskin  
 Gay Regan  
 Peter Regan  
 Patrick Robins &  
 Lisa Schamberg  
 Molly & Tom Roland  
 Alfred & Maggie Rosa  
 Charles Ross  
 Lili Ruane & Win Smith  
 Dawn & Jeff Schneiderman  
 Del Sheldon  
 Kimball & June Simmons  
 Nancy & John Skadberg  
 James Sligar &  
 Diana Sattelberger  
 Albert & Betty Solbjor  
 Debby Stein Sharpe &  
 Jim Sharpe  
 Charles Stone  
 Kit & Roger Stone  
 Gail Straith  
 David Stuller  
 Peter Swift & Diana McCargo  
 Gale Synnott  
 Julie Taylor  
 Linda Tierney  
 Charlie & Mima Tipper  
 Lydia Van Buskirk  
 Betty VanBuren  
 Bruce & Lil Venner  
 George & Lea Vera  
 Karen Waldron & Shawn Ricci  
 Maxine Ward  
 Mary Jane Washburn  
 Van & Robin Webb  
 Martha Webster  
 Georgia Welles  
 Linda Wellings

## A Snapshot of Current Supporters

2,270	Members/Friends (up to \$99)
1,281	Donors (\$100+)
401	Sponsors (\$250+)
212	Patrons (\$500+)
575	Stewards (\$1,000+), including:
108	Cultivators (\$2,500+)
24	Benefactors (\$5,000+)
83	Changemakers (\$10,000+)
26	Ambassadors (\$50,000+)
22	Volunteers
128	Gifts in honor of others
140	Gifts in memory of loved ones
62	Endowment gifts
7	Gifts in-kind
101	Matching gift companies

## A Lifetime of Giving

3	\$5M+
14	\$1M-\$2,999M
64	\$100,000-\$999,999
265	\$10,000-\$99,999
1,307	\$1,000-\$9,999
4,619	\$1-999





Throughout the pandemic year, the farm remained...a farm. In 2020, we produced 1,125 gallons of maple syrup from 2,300 taps in our sugar-bush. At the dairy, our herd of 124 Brown Swiss cows produced nearly two million pounds of raw milk, which our cheese team crafted into 172,108 pounds of cheddar cheese. Some of this was distributed to various food programs, supporting our community in a time of heightened need, and strengthening access to healthy local foods.

Carol Wellings  
Jane Westervelt  
Jonathan & Jeanne White  
Joan Wickersham  
Alice Winn  
Barbara & Nevin Zablotsky  
The Automaster  
Ben & Jerry's Foundation  
ExxonMobil Foundation  
The Kelsey Trust  
Patterson Fuels  
Pfizer Foundation Matching  
Gifts Program  
United Technologies Matching  
Gifts Program  
Vermont Tent Company

Laura Carlsmith & Rob Bast  
Bridget & Wright Caswell  
Dundeen & Dan Catlin  
Davis Cherington  
Bill & Tanya Cimonetti  
Allison Cleary  
Richard & Rose Colletti  
Andi Colnes  
Danielle Conlon Menk &  
James Menk  
David & Sally Conrad  
Sandra Conrad  
Charles Côté  
Peggy Coutu  
Suzanne & Robert Crews  
Fred & Ann Curran  
Paul & Rita Daley

Carrie & Dave Fenn  
Libby & Eric Flegenheimer  
Chris & Gloria Flinn  
Teena & Ric Flood  
Florence Fowlkes  
Suki Fredericks &  
James Maroney  
Ruth Frothingham  
Naomi Fukagawa &  
Richard Galbraith  
Mary Gade  
Frank & Christine Galipeau  
Joseph & Kathleen Gallagher  
Mark Germain  
Mary Alice Giannoni &  
Jerry Switzer  
Pamela Gibson & Allison Ciolino

Chris Guido  
Dieter & Valerie Gump  
Gaby Gurt & Markus Thali  
Tricia & Paul Gustafson  
Joel & Ann Habener  
Amy & John Hanninen  
Theresa & Ken Harris  
Anne Hauke  
James Heiningher  
Dealey & David Herndon  
Andrea Hildebrand  
Sam & Eve Hoar  
Theresa Hyland & Rick Stoner  
Christopher Janeway &  
Catherine Leiser  
Georgia Jeffers  
Robert & Susan Jenkins

Spencer Knapp & Barbara Cory  
Julia Knevels  
Paula Knickerbocker  
Sissel Ann & Thomas Kristiansen  
Donna & Marshall Land  
Electra & Peter Lang  
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John & Sarah Lavoie  
Jane & John Lawlis  
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Alison Lockwood  
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Jeanne Lynch  
Stephen & Emily Magowan  
Scott & Stephanie Mapes  
Patricia Mardeusz  
Sanford Martin  
Jacques & Wendy Marton  
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Catherine & Jeremy Matosky  
Ellen & Dwight Matthews  
Ann McCluskey  
Deborah & Samuel McDowell  
Caroline & John McEntee  
Robert & Gloria McEwen  
Bob & Mary McKearin  
Peter McNaul  
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Aileen Meyer  
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Rolf Diamant & Nora Mitchell  
Michael & Judith Mitiguy  
Robert & Toni Monsey  
Ted Montgomery  
James & Kathy Mooney  
Andrea Morgante  
Ken Morrison & Laurel Stilwell  
Sandra Mowry  
Michael Murray  
Eileen & Robert Musser  
Marilyn & Mark Neagley  
Radetta Nemcosky  
Tica Netherwood  
Phyl Newbeck  
Tom & Clara Nold  
William & Lisa Northup  
Sean O'Brien &  
Nicole Gilbert-O'Brien  
Mary O'Brien & Dennis Sanders

**20-24 Years**

Anonymous (26)  
John & Mary Abele  
Julia Alvarez & Bill Eichner  
Don & Cheryl Appe  
Jeannette Armell  
Andrew Arp  
Craig & Kelly Austin  
Bob & Bonnie Baird  
Mr. Vernon Baker &  
Rev. Katherine Fagerburg  
Kate & Scott Baldwin  
David Barbano  
Ben Benedict & Heidi Humphrey  
David & Joyce Benjamins  
Amy & Ritch Berger  
Cathy & Jack Bergeron  
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Lynne Bond  
Marian Bosley  
Gena Boyden  
Ted & Joan Braun  
Starr & Sandy Brinckerhoff  
Mark Brooks & Mary Powell  
Alice Brown & Andy McClellan  
Lucy Brown  
Suzanne Buck  
Barbara Burroughs &  
Joel Goldberg  
Tom Cabot & Irene Poole  
Karen Cady  
Anne & Ben Campbell

Lois D'Arcangelo  
Derrick & Lynn Davis  
Gregory & Lynn Davis  
Lisa DeNatale &  
Steve Boutcher  
Joseph & Jennifer Dickerman  
Peter Dietrich  
Saunders & Sallie Dixon  
Edward & Anne Dixon  
Ellen Dixon  
Susan Donnis  
Diane & Jim Donohue  
Joan Duane  
Bill Dunn  
Roger Earle  
Lyn Ellison & Barry Little  
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Jason Richard  
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David Jonah & Susan Dixon  
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Don & Martha Kent  
Woody Keppel  
Dennis & Elizabeth Kilduff  
Christine & Fred Kimock  
Warren & Barry King  
Jeffrey & Amy Kinneston  
Charlie & Marie Kireker  
Lila & David Kirkland  
Katherine Kjelleren  
Andrew & Gisele Kloeckner

*“Our support for Shelburne Farms is the most rewarding charitable giving we do.”*

— Bob Nyden & Cyndy Ainsworth  
Palo Alto, California





The seasons and cycles of our farm helped anchor and uplift people during an anxious year. In keeping our 10 miles of walking trails open by donation, community members and countless visitors were able to reconnect to the land—and each other. At the same time, we were able to continue building climate resiliency across the farm: extending our commitment to solar power and cutting back our lawn mowing schedule to shrink our carbon footprint. Shelburne Farms' response to global climate change is integrated through all current and future planning.

Patricia O'Donnell & Jim Donovan  
 Roberta Overson  
 Ann Owen  
 Colette & Peter Ozarowski  
 Alice Pannill  
 Adrian & Judy Paris  
 Melissa & Mark Pasanen  
 Terri Patrin & Dave Schaefer  
 Marcia Patterson & Judith Gray  
 Patricia & Robert Phillips  
 Jeffrey & Cathy Phillips  
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 Paul & Gina Plunkett  
 Peter & Kathleen Post  
 Beverly Stevens Prakelt  
 Lynn & Nancy Pruitt  
 Allen & Shira Purkiss  
 Mark & Sarah Ray  
 Harold Reindel & Addie Hall  
 Tom & Faith Reney  
 Lynn Reynolds & Alan Homans  
 William & Gloria Rice  
 Betsy Rich  
 Joseph Rivera & Martha Barton-Rivera

Jeffrey Roberts & Cari Clement  
 Diane Rooney & Louise Piche  
 Randy & Ginny Rowland  
 Ronald & Nancy Rucker  
 John Ryan  
 Richard Ryder  
 Toby Sadkin & Dale Hohm  
 Ray & Martha Sadler  
 Susan Saferstein & Steve Comeau  
 Sally Sample  
 Susan Sanford  
 John & Suki Sargent  
 René & Joseph Schall  
 Kay Frances Schepp  
 Jacob Scherr & Carole Dickert-Scherr  
 Linda Schiavone  
 Fred & Ann Schmidt  
 Kathleen Schneider  
 Michael & Cynthia Seligmann  
 Jane Selzer  
 Agnes & Mark Serena  
 Cynthia Seybolt & Edward Emery

Marguerite Shepard  
 Paula & Avie Shuster  
 Susan Sim  
 George Singer  
 Ronald & Nancy Rucker  
 John Ryan  
 Richard Ryder  
 Toby Sadkin & Dale Hohm  
 Ray & Martha Sadler  
 Susan Saferstein & Steve Comeau  
 Sally Sample  
 Susan Sanford  
 John & Suki Sargent  
 René & Joseph Schall  
 Kay Frances Schepp  
 Jacob Scherr & Carole Dickert-Scherr  
 Linda Schiavone  
 Fred & Ann Schmidt  
 Kathleen Schneider  
 Michael & Cynthia Seligmann  
 Jane Selzer  
 Agnes & Mark Serena  
 Cynthia Seybolt & Edward Emery

Mary Jane & Robert Travers  
 Michele Tulis  
 Jackie Tuxill  
 Wendy & Jeffrey Tweedy  
 Jere Urban & Robin Shalline  
 Dave Usher & Donna Higgons  
 Ned & Kay Van Woert  
 Stephanie Victor Wells & James Wells  
 Peter & Julia Voll  
 Sharon Von Bruns & Barry Conolly  
 Richard Waddell & Pierre Fournier  
 Dale & John Wadhams  
 Diane Waldo & Sally Dunn  
 Dave & Marcie Wallace  
 Jim & Micaela Wallace  
 Lynda Waltien  
 Bill & Mary Ward  
 Wade & Marcy Weathers  
 Sheila & Tom Weaver  
 Marshall & Kathryn Webb  
 Kent Weber  
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 John & Gemma White  
 Betsy Whyte  
 Monica Wiitanen  
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 The Carmel Hill Fund  
 Environmental Hazards Management, Inc.  
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 Nelson Mead Fund  
 The Oakland Foundation  
 Queen City Printers Inc.  
 Shearer Chevrolet  
 The Vermont Community Foundation

## Foundations & Grants

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Anonymous (3)  
 The A. D. Henderson Foundation, Inc.  
 Abra Prentice Foundation, Inc.  
 Acorn Alcinda Foundation  
 Adirondack Foundation  
 Alma Gibbs Donchian Foundation  
 Ann A. Mergens Foundation  
 The Association of State Public Health Nutritionists (ASPHN)  
 The Bay and Paul Foundations  
 Berkshire Taconic Community Foundation  
 The Carmel Hill Fund  
 CHERBEC Advancement Foundation  
 Christina Heroy Foundation

Community Foundation of New Jersey  
 Cooper Meadow Fund  
 Crowe Family Foundation  
 Evergreen Fund  
 The Florence S. Mahoney Foundation  
 The Forrest & Frances Lattner Foundation  
 Fountain Fund  
 The Freeman Foundation  
 George W. Mergens Foundation  
 The Gerald & Virginia Hornung Family Foundation  
 Gretchen V. & Samuel M. Feldman Foundation  
 Growald Family Fund  
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Henry P. Kendall Foundation  
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 The Whitehead Foundation





# SHELburne FARMS

1611 Harbor Road • Shelburne, Vermont 05482  
shelburnefarms.org • 802-985-8686

*Shelburne Farms is a 501(c)(3) education nonprofit on a mission to inspire and cultivate learning for a sustainable future. We believe that transformative learning experiences sow the seeds for a more just and thriving world. Our work seeks to create the space, spark the conversations, and share the stories to inspire educators and students to build a better future for everyone. Our home campus is located on the unceded, traditional, and contemporary homelands of the Winooskik band of the Abenaki.*

## Shelburne Farms Directors

Sharmy Altshuler, Robert Baird, Fred Bay, Bill Bruett, Tracey Robertson Carter, Ted Castle, Binta Colley, Ben Freeman, Allison Hooper, Willard Jackson, Nan Jenks-Jay, Steve Johnson, David Marvin, Andrew Meyer, Casey Murrow, Ernest Pomerleau, Gretchen Sullivan Sorin, Elizabeth Steele, Landon Storrs, Marie Veal, Alec Webb, Kate Williams

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